

Jurisdiction-Check Guide

Confirm the property sits in a member community — before you promise anything

WHY THIS IS THE FIRST QUESTION

C-PACE is authorized under Missouri law and delivered through the Missouri Clean Energy District, but it is live only in **member communities** — the cities and counties that have formally opted in. A property outside a member community cannot use C-PACE financing, no matter how well it qualifies on every other count. Confirm location before you invest time in a scope, and before you tell an owner the financing is available.

THE FOUR-STEP CHECK

☐	Get the exact property address from the owner, including city and county. Ask which city or county the property is in rather than assuming from the mailing address — many Missouri commercial properties carry a city mailing address while sitting in unincorporated county territory, and the two can differ on membership.
☐	Identify the governing jurisdiction. Determine whether the parcel is inside municipal limits or in unincorporated county area. County assessor and GIS parcel viewers show this. https://www.missourigreenbanc.org/address-check/
☐	Check that jurisdiction against the current MGB member-community list. Use the live list, not a saved copy — communities join throughout the year. https://www.mced.mo.gov/member-community-map/
☐	If the answer is anything other than a clear yes, send the address to Missouri Green Banc. Confirmation typically comes back within one business day. Send it to communications@missourigreenbanc.org or call (866) 554-4083.

WHAT TO SAY WHILE THE CHECK IS PENDING

DO NOT SAY	SAY INSTEAD
"You qualify for C-PACE financing."	"This looks like a strong C-PACE candidate. Let me confirm your jurisdiction participates — I should know within a day."
"Every commercial building in Missouri can use this."	"The program covers most of the state's population, but it works community by community. Let me verify yours."
"I'm sure your city is in the program."	"I don't want to guess on this one, because it determines whether the financing is even available. Give me a day."

THE RULE BEHIND ALL OF IT

Do not guess, and do not promise an owner C-PACE financing until the property has been confirmed on location. A retracted promise costs you the owner's trust on everything else you told them.

IF THE COMMUNITY HAS NOT JOINED

This is a lead, not a loss. Communities join the Missouri Clean Energy District regularly, and frequently because a local business asked them to. Three things to do:

☐	Tell the owner plainly that the financing is not available in their jurisdiction today, and why.
☐	Ask whether they would be willing to raise it locally. An owner with a stalled capital project is a credible voice with a city council or county commission.
☐	Loop in Missouri Green Banc. MGB works directly with elected officials on membership, and a named local project makes that conversation concrete. Pass along the jurisdiction and, with the owner's permission, the project.

RECORD WHAT YOU CHECKED

Property address	
City / county of record	
Governing jurisdiction	
Member community?	Yes / No / Awaiting MGB confirmation
Confirmed by / date	

Markets set in motion. It all starts with collaboration.