

C-PACE for Contractors

Register your work profile and let NPCA surface you to Missouri owners with funded projects ready to move.

A program of Missouri Green Banc | MGB Academy | Workforce Education & Training Series

What does this course do?

The course teaches contractors how C-PACE works in Missouri and how to use it to close larger retrofit projects. Contractors who finish earn the Missouri Green Banc Certified C-PACE Contractor credential and can register work elements on the NPCA contractor track.

Who should take it?

- Commercial contractors and specialty trades
- Design-build firms and ESCOs
- Contractors outside Missouri serving Missouri projects

Certification does not replace licensing, bonding, or insurance.

Course page

missourigreenbanc.org/courses/c-pace-for-contractors/

What does the course cover?

- **Module 1** C-PACE fundamentals and the Missouri framework
- **Module 2** Eligible properties and improvements
- **Module 3** Project lifecycle
- **Module 4** Selling C-PACE
- **Module 5** Documentation and standards
- **Module 6** Compliance and registration

Twenty-one video segments, roughly 72 minutes on camera, plus seven downloadable job aids.

What do you take away?

- An MGB Academy course completion certificate
- The Missouri Green Banc Certified C-PACE Contractor credential
- Seven job aids for eligibility screening, documentation, and the owner conversation
- Eligibility to register work elements on the NPCA contractor track

NOTE: Because program terms, citations, and funding availability change, confirm current requirements with Missouri Green Banc before relying on this sheet. Missouri Green Banc is a 501(c)(3) nonprofit green bank and administers the Missouri Clean Energy District, the statutory C-PACE authority under § 67.2800 RSMo, serving more than 300 member communities covering roughly 62% of Missouri's population. This sheet describes a course; it is not an offer of credit or a commitment to fund. Completion is a training record. It is not a license, a certification of engineering judgment, or an authorization to act for Missouri Green Banc or the Missouri Clean Energy District.

How do we get started?

- Register at missourigreenbanc.org/register/ as Contractor
- Work the course at your own pace on the course page
- Finish the course, then put the platform to work on a live project

Are there other requirements?

- Register before the course opens; access is tied to the registration
- ESCOs also complete the ESCO companion track
- Certification belongs to the firm and does not make it a representative of MGB or MCED

How long does it take?

- About 2.0 to 2.5 hours of seat time
- Roughly 72 minutes of video across 21 segments
- Self-paced, progress saved between visits

What does it cost?

- **Course tuition:** none — the course is offered at no cost
- NPCA participation is fee-free for property owners, contractors, and capital providers alike

Who can answer questions?

Missouri Green Banc, MGB Academy — (866) 554-4083
communications@missourigreenbanc.org

What should a contractor tell an owner?

- Assessment contracts run up to 20 years, not to exceed the weighted average useful life of the improvements
- The statutory test is economic benefit; a savings-to-investment ratio of 1.0 or better, certified by a qualified engineer, is the requirement Missouri Green Banc applies
- The owner chooses the contractor and the capital provider as two separate decisions; nothing in the course puts anyone else in that seat
- Property owners have their own free MGB Academy course on how NPCA — National PACE Capital Access — surfaces best-fit capital providers and contractors

What governs this program?

- Missouri C-PACE enabling statute, § 67.2800–67.2835 RSMo
- MCED program guidelines and fee schedule
- NPCA Contractor Participation Agreement (NPCA-CPTA-001) and Contractor Capability Profile (NPCA-CCP-001)

Where can I learn more?

- Course page: missourigreenbanc.org/courses/c-pace-for-contractors/
- NPCA registration: missourigreenbanc.org/register/
- Related tracks: ESCOs, equipment providers, energy auditors

Why does Missouri Green Banc do this?

C-PACE is available in more than 300 MCED member communities, covering roughly 62% of Missouri's population, but owners rarely hear about it at the moment the decision is made — at the bid. Contractors are in the room then. Training them is the shortest path from an eligible building to a funded project, and it lets the contractor quote the full scope instead of the deferred one.

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