MISSOURI GREEN BANC

Markets set in motion.
It all starts with collaboration.

C-PACE for Property Developers

Connect your projects with right-fitting capital and contractors, fee-free, and improve your capital stack.

A program of Missouri Green Banc | MGB Academy | Workforce Education & Training Series

What does this course do?

Energy improvements can decide a project's returns, and the financing structure matters as much as the work. The course shows how NPCA connects a project with capital providers whose criteria fit the deal and contractors suited to the scope.

Who should take it?

- Commercial developers and sponsors working in Missouri
- Acquisition and capital markets staff
- Owner's representatives managing a development budget

Registration is required before the course opens.

Course page
missourigreenbanc.org/courses/c-pace-for-property-developers/

What does the course cover?

- How the platform surfaces best-fit candidates on both tracks
- How project elements map to capital and contractor criteria
- Where C-PACE sits in the capital stack, and what it displaces
- Eligible costs, and the senior lender consent step

Eight segments, 32 to 34 minutes.

What do you take away?

- An MGB Academy course completion certificate
- Ten job aids, including an eligible cost checklist and a senior lender consent briefing sheet

NOTE: Because program terms, citations, and funding availability change, confirm current requirements with Missouri Green Banc before relying on this sheet. Missouri Green Banc is a 501(c)(3) nonprofit green bank and administers the Missouri Clean Energy District, the statutory C-PACE authority under § 67.2800 RSMo, serving more than 300 member communities covering roughly 62% of Missouri's population. This sheet describes a course; it is not an offer of credit or a commitment to fund. Completion is a training record. It is not a license, a certification of engineering judgment, or an authorization to act for Missouri Green Banc or the Missouri Clean Energy District.

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How do we get started?

- Register at missourigreenbanc.org/register/ as Property Owner
- Work the course at your own pace on the course page
- Finish the course, then put the platform to work on a live project

Are there other requirements?

- Register before the course opens; access is tied to the registration
- The property must sit in an MCED member community
- Existing mortgage lender consent is obtained before closing

How long does it take?

- 32 to 34 minutes across eight segments
- Self-paced, with no scheduled sessions

What does it cost?

- **Course tuition:** none — the course is offered at no cost
- NPCA participation is fee-free for property owners, contractors, and capital providers alike

Who can answer questions?

Missouri Green Banc, MGB Academy — (866) 554-4083
communications@missourigreenbanc.org

What are the financing limits?

- Assessment contracts run up to 20 years, not to exceed the weighted average useful life of the improvements
- The statutory test is economic benefit; a savings-to-investment ratio of 1.0 or better, certified by a qualified engineer, is the requirement Missouri Green Banc applies
- Terms stated in any older material as twenty-five or thirty years are wrong; § 67.2800 RSMo caps the assessment at 20 years
- Property owners have their own free MGB Academy course on how NPCA — National PACE Capital Access — surfaces best-fit capital providers and contractors

What governs this program?

- Missouri C-PACE enabling statute, § 67.2800–67.2835 RSMo
- MCED program guidelines and fee schedule
- NPCA platform terms of service and participation agreements

Where can I learn more?

- Course page: missourigreenbanc.org/courses/c-pace-for-property-developers/
- NPCA registration: missourigreenbanc.org/register/
- C-PACE overview: missourigreenbanc.org/c-pace-loans/
- Related tracks: property owners, architects and engineers

Why does Missouri Green Banc do this?

Development pro formas treat efficiency as a cost line rather than a financeable one, and the measures fall out in value engineering. Long-term fixed assessment financing changes that arithmetic, and the platform reaches the capital without a placement fee.

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