C-PACE for Property Managers

Bring the owners you serve a financing option NPCA surfaces to fit, fee-free.

A program of Missouri Green Banc | MGB Academy | Workforce Education & Training Series

What does this course do?

Managed buildings need work that reserves and operating budgets will not cover. The course shows how NPCA surfaces best-fit capital providers to an owner's project, so deferred capital plans become scheduled work.

Who should take it?

- Commercial property management firms
- Regional and on-site managers
- Asset managers preparing capital plans

The owner holds the assessment contract, not the manager.

Course page
missourigreenbanc.org/courses/c-pace-for-property-managers/

What does the course cover?

- How the platform works and how fit is computed on the capital track
- How deferred capital items map to fundable project elements
- How the economic benefit standard and engineer certification work
- How to take the option to an owner or a board

Seven segments, about 30 minutes.

What do you take away?

- An MGB Academy course completion certificate
- Ten job aids, released segment by segment as the course progresses

NOTE: Because program terms, citations, and funding availability change, confirm current requirements with Missouri Green Banc before relying on this sheet. Missouri Green Banc is a 501(c)(3) nonprofit green bank and administers the Missouri Clean Energy District, the statutory C-PACE authority under § 67.2800 RSMo, serving more than 300 member communities covering roughly 62% of Missouri's population. This sheet describes a course; it is not an offer of credit or a commitment to fund. Completion is a training record. It is not a license, a certification of engineering judgment, or an authorization to act for Missouri Green Banc or the Missouri Clean Energy District.

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How do we get started?

- Register at missourigreenbanc.org/register/ as General User
- Work the course at your own pace on the course page
- Finish the course, then put the platform to work on a live project

Are there other requirements?

- Register before the course opens; access is tied to the registration
- The owner signs the assessment contract; the manager does not sign on the owner's behalf
- Existing mortgage lender consent is obtained before closing

How long does it take?

- About 30 minutes across seven segments
- Self-paced, with no scheduled sessions

What does it cost?

- **Course tuition:** none — the course is offered at no cost
- NPCA participation is fee-free for property owners, contractors, and capital providers alike

Who can answer questions?

Missouri Green Banc, MGB Academy — (866) 554-4083
communications@missourigreenbanc.org

What should you tell an owner?

- Assessment contracts run up to 20 years, not to exceed the weighted average useful life of the improvements
- The statutory test is economic benefit; a savings-to-investment ratio of 1.0 or better, certified by a qualified engineer, is the requirement Missouri Green Banc applies
- The owner chooses the contractor and the capital provider as two separate decisions; nothing in the course puts anyone else in that seat
- Property owners have their own free MGB Academy course on how NPCA — National PACE Capital Access — surfaces best-fit capital providers and contractors

What governs this program?

- Missouri C-PACE enabling statute, § 67.2800–67.2835 RSMo
- MCED program guidelines and fee schedule
- NPCA platform terms of service and participation agreements

Where can I learn more?

- Course page: missourigreenbanc.org/courses/c-pace-for-property-managers/
- NPCA registration: missourigreenbanc.org/register/
- Related tracks: property owners, energy auditors, contractors

Why does Missouri Green Banc do this?

Managers write the capital plan that owners keep postponing, line by line, year after year. A funding path that does not draw on reserves turns the postponed page of that plan into work that can actually be scheduled.

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