

Getting Started: Contacts and Next Steps

Two paths — already a member, or considering membership

DOCUMENT	PROGRAM SEGMENT	AUDIENCE	VERSION
MGBA-MUN-JA-10	Segment 7 — Getting Started & Close	All municipal participants	v1.0 · August 21, 2026

What to do next depends on where your community stands. Both paths are short.

If your community is already an MCED member

Your work is visibility. C-PACE is live for every eligible commercial property owner in your jurisdiction, and NPCA is connecting owners to capital. What determines whether that produces projects is whether owners hear about it.

1. Brief your permitting and economic-development staff. Ask MGB for the briefing materials — there is no cost and no scheduling burden.
2. Add C-PACE and NPCA to your business-services or economic-development page. We will supply the copy.
3. Use the permit-desk trigger: when an owner comes in about a major renovation permit, mention it.
4. Point interested property owners to Missouri Green Banc rather than trying to answer technical questions yourself.
5. Work through MGBA-MUN-JA-07, the activation checklist. It is a single afternoon.

If your community is considering membership

Reach out. We will walk your staff and governing body through the authorizing steps, answer every legal and fiscal question, and give you the documents you need for review. There is no cost to have the conversation.

6. Contact Missouri Green Banc and ask for a membership conversation.
7. Request the review package — formation documents, cooperative agreement, program guidelines, specimen assessment contract, and the model authorizing instrument.
8. Give MGBA-MUN-JA-03 to your finance director and city attorney. It is written to be forwarded without this training.
9. Give MGBA-MUN-JA-08 to your governing body. It answers the three questions they will ask.
10. Follow the pathway in MGBA-MUN-JA-09 at whatever pace suits your calendar.

Where to send people

If someone is a...	Send them to
Commercial property owner with a project	missourigreenbanc.org/match/register — describe the project; NPCA surfaces best-fit capital providers and contractors on two independent tracks.
Property owner who wants to understand C-PACE first	missourigreenbanc.org/owners — the C-PACE for Property Owners program through MGB Academy.

If someone is a...	Send them to
Contractor asking how to participate	MGB Academy's contractor certification track, and contractor registration on NPCA. No fee for either.
Community bank or credit union	MGB Academy's lender orientation, and capital provider registration on NPCA.
Municipal official in a neighboring community	This program. Send them our way and we will run the same conversation with them.
Anyone with a question you cannot answer	communications@missourigreenbanc.org or (866) 554-4083.

The materials from this program

MGBA-MUN-JA-01	MGB and MCED: Structure and Statutory Basis
MGBA-MUN-JA-02	The C-PACE Assessment Lifecycle
MGBA-MUN-JA-03	Municipal Fiscal Exposure: What C-PACE Is and Is Not
MGBA-MUN-JA-04	Eligible Improvements: Municipal Quick Reference
MGBA-MUN-JA-05	National PACE Capital Access: The Two-Track Model
MGBA-MUN-JA-06	The Closing Framework and Counsel Opinions
MGBA-MUN-JA-07	Member Community Activation Checklist
MGBA-MUN-JA-08	Membership Questions: Cost, Liability, and Effort
MGBA-MUN-JA-09	The Membership Authorization Pathway
MGBA-MUN-JA-10	Getting Started: Contacts and Next Steps

One last thing

Missouri Green Banc administers the Missouri Clean Energy District, and through National PACE Capital Access we help Missouri property owners put private capital to work on their own terms — improving buildings, cutting energy waste, and keeping investment local. Membership is how your community joins that work.

Markets set in motion. It all starts with collaboration.

Missouri Green Banc · 16305 Swingley Ridge Rd, Suite 220, Chesterfield, MO 63017
(866) 554-4083 · communications@missourigreenbanc.org · missourigreenbanc.org